



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 13, 2013

Diamond Producers (\$50,000 & Above)

Platinum Producers (\$30,000 - \$50,000)

Ahlbum, Jon	The Ahlbum Group	\$47,033	13
Lemar, Mike	Sunshine State Agency	\$35,547	14

Gold Producers (\$10,000 - \$30,000)

Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$21,768	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,032	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$13,212	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$12,006	4

Silver Producers (\$5,000 - \$10,000)

Haft, Gary S.	JMH Advisors, Inc.	\$9,228	2
Stamper, John W.	Choice Plus Benefits	\$8,532	2
Mistroff, Michael	Mistroff Insurance Agency	\$8,280	1
Heller, Mark	Heller Insurance Agency	\$8,268	1
Wroblewski, Robert M.	SOS Insurance Group	\$7,879	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,882	4
Bershad, Stanton M.	Bershad Insurance Agency	\$6,840	1
Bowes, Barbara N.	Bowes Insurance Agency	\$6,792	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$6,324	1
Schwartz, Scott J.	Insurance Protection Services	\$5,760	1
Daniels, David K.	David K. Daniels & Associates	\$5,664	3

Bronze Producers (\$2,500 - \$5,000)

Daley, Michael A.	Daley Insurance Agency	\$4,536	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$4,032	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,936	1
WCI Brokerage Corporation		\$3,889	1
Santo, Bergino J.	Santo Insurance Agency	\$3,768	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,420	2
Sandstrom, Jane P.	Sandstrom Insurance Agency	\$3,272	1
Johnson, Jamie S.	Johnson Insurance Agency	\$3,108	1
Laudan, Ruth	Laudan Insurance Agency	\$3,096	1
Weisbrot, Stuart L.	Weisbrot Insurance Agency	\$3,072	1
First Insurance Enterprises, Inc.		\$3,060	1
Laube, Brent D.	Laube Insurance Agency	\$3,024	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$2,904	1
Bacall, Richard M.	Bacall Insurance Agency	\$2,848	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$2,844	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$2,844	1
Collins, Robert D.	Collins Insurance Agency	\$2,597	2



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

October 13, 2013

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Kempler, Gary S. \$12,204

Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	\$9,936	Gordon, Aaron	\$7,044
Rosenkrantz, Howard	\$9,312	Bershad, Stanton M.	\$6,840
Haft, Gary S.	\$6,120	Bowes, Barbara N.	\$6,792
Mistroff, Michael	\$8,280	Catron, Edward A.	\$6,480
Heller, Mark	\$8,268	Sakharoff, Richard D.	\$6,324
Primack, Neil E.	\$8,088	Sachs, Kerry	\$6,120
Stamper, John W.	\$8,016	Schwartz, Scott J.	\$5,760
Davis, Brian E.	\$7,784	Saylor, Dexter R.	\$5,688
Perkins, Vernon D.	\$7,291	Gumora, Helene	\$5,208
Dickson, Deeann F.	\$7,152		

Bronze Producers (\$2,500 - \$5,000)

Stevens, Sandra K.	\$4,692	Sandstrom, Jane P.	\$3,272
Stevens, Ray	\$4,584	Carter-Reto, Deborah	\$3,108
Daley, Michael A.	\$4,536	Laudan, Ruth	\$3,096
Holzman, Robert	\$4,512	Weisbrot, Stuart L.	\$3,072
Edwards, Jackson IV	\$4,392	Clawson, Janet K.	\$3,060
Patterson, Adam D.	\$4,320	Gagliardi, Rosemarie	\$3,059
Rodriguez, Rodrigo	\$4,284	Laube, Brent D.	\$3,024
Barta, Devin M.	\$4,104	Ehrlich, Carl F.	\$2,904
Berenguer, Gina F.	\$4,104	Richard, Paul	\$2,856
Sheldon, Paul T.	\$4,032	Bacall, Richard M.	\$2,848
Maisonet, Marcie	\$3,936	Ahlbum, Jon	\$2,844
Hatton, Catherine E.	\$3,900	Fingeret, Benjamin W.	\$2,844
Putterman, Stephen M.	\$3,889	Gilels, Julia	\$2,844
Heck, Douglas S.	\$3,816	Jacobson, Sandy	\$2,844
Santo, Bergino J.	\$3,768	Kamber, Breana	\$2,844
Graham, Christopher N.	\$3,744	Kingsley, Beverly J.	\$2,844
Manno, Michael	\$3,588	Murphy, Edward G.	\$2,844
Berman, Walter B.	\$3,564	Rapini, Duane M.	\$2,844
Fruchtman, Ira	\$3,408	Grady, Roger A. Jr.	\$2,808
Roth, Michael T.	\$3,324	Stevens, Jason	\$2,604
Hirsch, Susan J.	\$3,276	Barganier, Brian K.	\$2,544